

# From Door to Door

## News Letter

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### → Our mission

Founded in 1966, **Les Métaux Tremblay** (“LMT”) is the leading supplier of architectural openings (doors, frames and hardware). LMT is recognized for the quality of its products and in-depth expertise in the execution of complex projects and responding to its customers’ highest standards. LMT takes control and simplifies the coordination for its customers, and meets the architectural specifications and constraints.

LMT is constantly enhancing its knowledge in architectural doors and frames. LMT implements sustained investments in new product research and development, in its automated production capacity and in the quality of its workforce.

LMT is a market leader in Quebec and aims to extend its expertise in Ontario and the Northeastern United States.

LMT offers solutions for the following key markets: institutional, healthcare, education, pharmaceutical, correctional, industrial, commercial and finally, large-scale multi-residential.

### → Appointments

We are pleased to announce the appointment of **Louis Potvin** as Chief Executive Officer.



Over the years, Louis Potvin has acquired extensive experience with manufacturing businesses serving the construction industry. During the past seven years, he was Chief Financial Officer for the public corporation ADF Group Inc. (TSX-DRX), a North American leader in the design, fabrication and installation of complex steel structures. Louis Potvin previously held the positions of President and Chief Operating Officer of Owen Steel Company Inc., President and Chief Operating Officer of LBL Skysystems Inc. and Portfolio Manager at the Solidarity Fund QFL.

Louis Potvin is a chartered accountant and holds a Master of Business Administration from Sherbrooke University.

The Board of Directors is happy to welcome Mr. Potvin to his new functions within the Company.

(Continued overleaf)



#### MONTREAL REGION

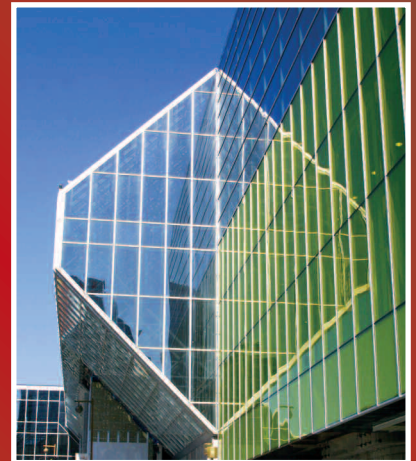
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## ➔ Our Products

At **LMT**, we offer a complete portfolio of steel or wood frames and doors, as well as architectural hardware. All steel frames and doors are manufactured in our St-Hubert plant.

Our range of doors and frames includes:

- Leaded doors
- Stainless steel doors
- Series 30-40-50 architectural products
- Sanitary doors
- Correctional facility doors
- Fire rated doors
- Anti-explosion doors
- Sound-proof doors
- Special products

As part of our architectural integration mission, we also distribute wood frames and doors as well as architectural hardware.

### SPECIAL PRODUCTS

The **LMT** team is equipped to deliver all kinds of special products meeting our customers' technical and design challenges.



### LEADED DOORS (new product)

Based on a new design-fabrication-installation integrated concept, the **LMT** team took up the challenge of designing and manufacturing leaded door systems weighing more than 8,000 pounds for radiotherapy rooms.



Project:  
Cancer Treatment Centre  
Cité de la Santé, Laval, Quebec



### STAINLESS STEEL DOORS

Building on its design and manufacturing expertise, **LMT** fabricates stainless steel systems of all styles and levels of complexity, which meet its customers' most stringent expectations.



Project:  
1000 de la Gauchetière  
Montreal, Quebec

### BLAST-PROOF DOORS

In response to new global safety and security standards, **LMT** has developed a full range of blast-proof doors meeting government requirements.



Project:  
Marie-Reine-du-Monde Cathedral  
Montreal, Quebec

Stainless steel door and frame respecting the historical heritage of the building



Project:  
Université du Québec à Montréal  
Architecture Pavillon  
Montreal, Quebec

New door with an antique look, made of stainless steel and featuring the University's coat of arms

### SERIES 30-40-50 ARCHITECTURAL PRODUCTS

Over the last decade, **LMT** has been developing a line of architectural products based on concepts valued by architects and design professionals.

Project:  
Merck  
Pointe-Claire, Quebec



### SOUND-PROOF DOORS

Always on the cutting edge, **LMT** has developed a full range of acoustic products in cooperation with a recognized acoustics specialist and the acoustics department of Sherbrooke University.



Project:  
Cinéma Excentris  
Montreal, Quebec



## CORRECTIONAL FACILITY DOORS

As a leader in high-security products, **LMT** designs, manufactures and can install the full range of correctional facility products. In this particular field of expertise, LMT has also developed and executed a complete series of tests recognized by government agencies.

Project:  
3D view of a correctional facility door

## SANITARY, PHARMACEUTICAL AND LABORATORY PRODUCTS

For more than 30 years, **LMT** has supported major pharmaceutical companies and hospitals in their obligation to comply with government sanitary standards.

## ➔ Appointments (cont'd)



**LMT** is pleased to announce the appointment of **John Fasanella** as Vice-President, Sales, Ontario and United States. The Company will benefit from his extensive experience in the non-residential construction industry, including namely architectural openings. Mr. Fasanella also has in-depth knowledge of the Company's traditional markets, in addition to having worked for more than 10 years in export markets. Over the years, Mr. Fasanella has been associated with the success of a wide range of large-scale projects carried out by industry leaders in their business segments. We welcome Mr. Fasanella and are convinced that he will contribute to LMT's success in developing its target markets.

## ➔ LMT is moving!

To make room for the increased demand for its specialized services, **LMT** has signed a lease for a new site covering an area of approximately 86,000 square feet, of which 70,000 square feet are reserved for the plant and 16,000 square feet for office space and the cafeteria.

The Company will move into the new premises in November 2010.



New site: 2025 de la Métropole Boulevard, Longueuil, Quebec

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EFFECTIVE SOLUTIONS,  
UNMATCHED SERVICE  
AND A DIFFERENT APPROACH,  
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